



## **Export Licence as issued by BIS (Department for Business, Innovation & Skills).**

Exports sales make up over 90-95% of our core business and as such we are well versed in the processes involved in the shipping of vehicles and equipment round the world.

It is necessary for most exports to require an Export Licence as issued by BIS (Department for Business, Innovation & Skills).

In particular it is necessary for customers purchasing ex. military vehicles to apply for an export licence being specific to the items being exported if the items are being exported from the U.K.

Firstly when applying for an export licence, customers need to complete what is called an End User Agreement, a copy of which can be downloaded using the link below and which incorporates a checklist to aid in it's completion.

Once that has been completed simply submit it back to our office if we are applying for the licence on your behalf or submit it to BIS if you are applying independently for the licence.

### **The sequence of events is as follows:**

- 1: Enquiry is received in regards to Ex. Military Vehicles and quote given
- 2: Customer satisfied with quote and confirms intention to place order
- 3: Customer advised that Export Licence required and recommendation made to submit an application which is a cost and commitment free exercise i.e. it costs nothing to submit an application and an application does not mean an obligation to purchase from us.
- 4: Customer completes End User letter and submits to our office who in turn submit with licence application to BIS.
- 5: Customer places order
- 6: Order complete for shipping at same time as Export License issued.

Export licence applications generally take between 3-6 weeks to be processed and approved.

### **IMPORTANT NOTICE:**

Some countries are under an EU embargo and as such will not be granted an export licence unless it can be proven that the vehicles are for Humanitarian Aid Support e.g. UN Aid Work.

For more information on EU Embargoed Countries go to The BIS Website  
<http://www.businesslink.gov.uk/bdotg/action/detail?r.s=sc&r.l4=1084292055&r.l1=1079717544&r.lc=en&r.l3=1084100244&r.l2=1084228483&type=RESOURCES&itemId=1084302562>

From June 4th 2010 we can now ship EU / NATO force military vehicles as well as UK owned under an amended OGEL (Open general Export Licence).

Please note that this licence is only applicable to vehicles and equipment not listed in Schedule 1 of the licence for shipping to all countries other than those listed in schedule 2 of this licence or which are currently Embargo'd and for which a full export licence will be required.

